IHS Financial Statement

INTERNATIONAL HORN SOCIETY STATEMENTS OF FINANCIAL POSITION December 31, 2019 and 2018

| | | (Unaudited) 2019 | | (Audited) 2018 | |
|---|------------------|---------------------|--|-------------------|--|
| ASSETS CURRENT ASSETS Cash and cash equivalents Accounts receivable Inventory Prepaid expenses | | \$ | 298,836 255 3,294 5,129 | \$ | 275,923 31,001 1,450 6,478 |
| | TOTAL ASSETS | \$ | 307,514 | \$ | 314,852 |
| LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable TO | OTAL LIABILITIES | _\$_ | | _\$_ | 1,083 |
| NET ASSETS Without donor restrictions With donor restrictions Scholarships and commissions init Friendship Advanced memberships Total with donor restrictions | iatives | | 88,211 96,205 21,906 101,192 219,303 | | 89,578 96,973 • 22,906 104,312 224,191 |
| TC | OTAL NET ASSETS | | 307,514 | | 313,769 |
| TOTAL LIABILITIES | AND NET ASSETS | \$ | 307,514 | \$ | 314,852 |

INTERNATIONAL HORN SOCIETY STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS Years Ended December 31, 2019 and 2018

| | (Unaudited) 2019 | | | (Audited) 2018 | | | |
|----------------------------------|---------------------|--------------|--------------|-------------------|--------------|------------|--|
| | Without Donor | With Donor | | Without Donor | With Donor | Total | |
| | Retrictions | Restrictions | <u>Total</u> | Retrictions | Restrictions | Total | |
| REVENUES | | | | Φ. | 6 04 602 | \$ 94,602 | |
| Dues | \$ - | \$ 90,801 | \$ 90,801 | \$ - | \$ 94,602 | 64,182 | |
| Advertising | 65,948 | - | 65,948 | 64,182 | - | 31,908 | |
| Workshop income | 6,955 | - | 6,955 | 31,908 | - | 12,876 | |
| Merchandise sales | 11,182 | - | 11,182 | 12,876 | 1 040 | | |
| General donations and support | 5,389 | - | 5,389 | 8,492 | 1,940 | 10,432 | |
| Manuscript revenue | 2,080 | - | 2,080 | 5,900 | - | 5,900 | |
| Net investment income | 2,464 | 1,311 | 3,775 | 1,768 | 966 | 2,734 | |
| Scholarship | 29 | 1,509 | 1,538 | - | 2,550 | 2,550 | |
| Composition registration | - | - | - | 1,100 | - | 1,100 | |
| Major commission initiative fund | 25 | 1,000 | 1,025 | - | 1,000 | 1,000 | |
| Royalties | 1,051 | - | 1,051 | 903 | - | 903 | |
| Publication sales | 30 | - | 30 | 15 | - | 15 | |
| Miscellaneous | 5,255 | - | 5,255 | - | - | - | |
| Released from restriction | 99,509 | (99,509) | | 101,147_ | (101,147) | | |
| TOTAL UNRESTRICTED REVENUES | 199,917 | (4,888) | 195,029 | 228,291 | (89) | 228,202 | |
| EXPENSES | | | | | | | |
| Program services | 148,869 | _ | 148,869 | 137,383 | - | 137,383 | |
| Supporting services | 51,815 | _ | 51,815 | 48,957 | - | 48,957 | |
| Fundraising | 600 | _ | 600 | 640 | | 640_ | |
| TOTAL EXPENSES | 201,284 | | 201,284 | 186,980 | - | 186,980 | |
| CHANGE IN NET ASSETS | \$ (1,367) | \$ (4,888) | (6,255) | \$ 41,311 | \$ (89) | 41,222 | |
| NET ASSETS, BEGINNING OF YEAR | | | 313,769 | | | 272,547 | |
| NET ASSETS, END OF YEAR | | | \$ 307,514 | | | \$ 313,769 | |